

ERISA PLANS FINISH THIRD QUARTER IN NEGATIVE TERRITORY



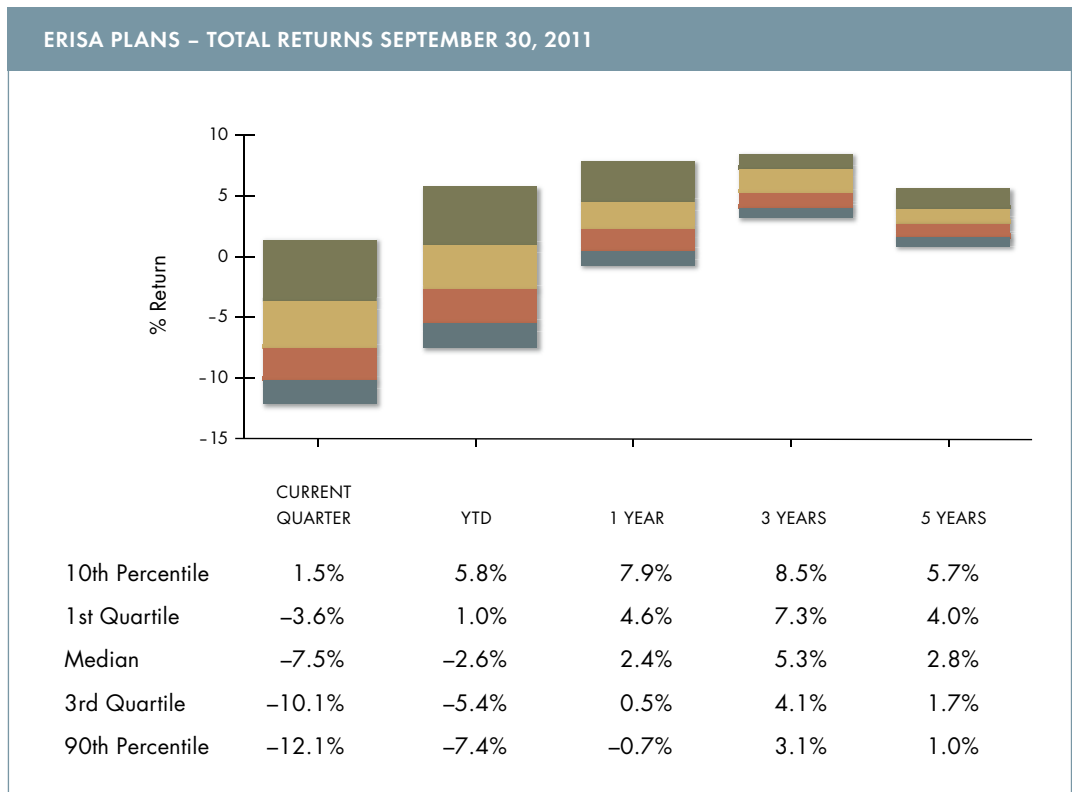
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The Northern Trust ERISA Plan Universe median return result for the third quarter of 2011 was -7.5%. The third quarter results reversed the trend from 2010 of positive median performance for the ERISA Universe. The driver behind the change in direction was the poor equity results across both domestic and international markets. The third quarter's performance resulted in a rolling one-year median plan return of 2.4%.

During the third quarter, the median ERISA plan was not able to produce positive results on a relative excess return basis. More than half of the plans in the Northern Trust ERISA Universe underperformed their respective plan-level benchmark. That underperformance resulted

in a median excess return compared to the policy level benchmark of -0.9% for the quarter. For the one-year, the median ERISA plan was 0.1% better than the assigned benchmark.

The ERISA plan level performance during the third quarter of 2011 was greatly affected by the allocations to equity, both domestic and international. Within the equity allocations of the Northern Trust ERISA Plan Universe, the U.S. equity programs outperformed the international equity programs in the most recent quarter, with the median ERISA program returns of -16.2% and -19.6%, respectively. Within the international equities, the developed markets outperformed the emerging markets, which



struggled even more so during the period with median results of -19.2% compared to -21.9%, respectively.

The ERISA plan-level performance benefited slightly from the fixed income allocation's positive absolute return results during the third quarter of 2011. Credit securities and government securities perform relatively inline during the quarter, as the spread between the two remained tight. Government-related securities within the BC US Aggregate Index outperformed the corporate securities by only 19 basis points for the quarter (3.04% vs. 2.85%). These

returns resulted in the median fixed income program returning 2.1% for the third quarter.

The real estate sector continues to provide a diverse range of results depending on the type of investment used within the class, real estate investment trusts (REITs) vs. limited partnerships as an example. The sector's median return for the quarter was 0.6%, with a wide range of results around it. The continued wide distribution of results for this allocation was evident in the rolling one-year results of 21.0% for the 10TH percentile versus a -3.1% return for the 90TH percentile.

COMPOSITE ASSET ALLOCATION – ERISA				
	Current	1 Year Ago	3 Years Ago	5 Years Ago
U.S. Equity	31%	34%	37%	45%
Global/Non-U.S. Equity	13%	16%	17%	18%
U.S. Fixed Income	35%	33%	30%	27%
Global/Non-U.S. Bonds	2%	2%	1%	1%
Private Equity/Hedge Funds	11%	10%	9%	6%
Cash & Other	7%	5%	5%	3%

ABOUT NORTHERN TRUST UNIVERSES

Northern Trust Universes represent the performance results of about 300 large institutional investment plans that subscribe to Northern Trust performance measurement services. These plans, with a combined asset value of approximately \$612 billion, represent a broad snapshot of overall institutional investment plan performance within the U.S. market.

If you would like to participate in our universe analysis and receive more in-depth information, please contact your relationship manager.

Returns are shown gross of fees. Index returns assume reinvestment of dividends and earnings and do not reflect the deduction of any trading costs or other expenses. It is not possible to invest directly in an index. Periods greater than one year are annualized. Past performance does not indicate future results.