

# FOUNDATIONS AND ENDOWMENTS UNIVERSE SUMMARY

## THE FOUNDATIONS AND ENDOWMENTS UNIVERSE STARTED THE YEAR STRONGLY

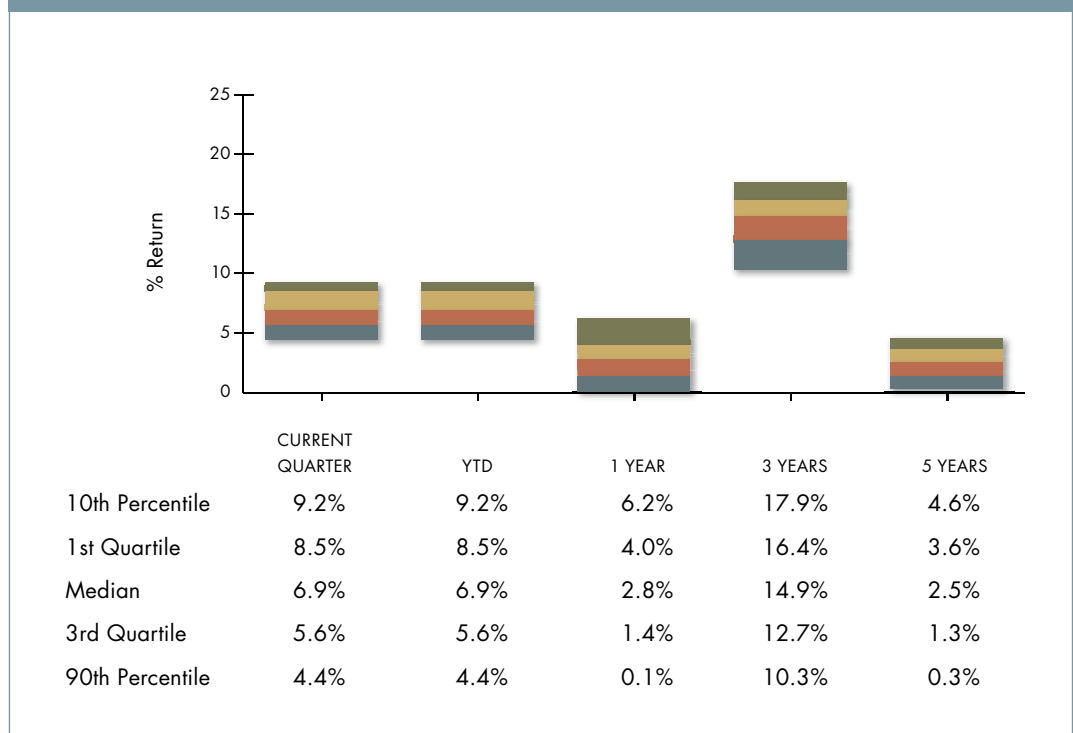


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Overall, Foundations and Endowments gained value during the first quarter of 2012, as the median fund returned 6.9%. This marked the second consecutive quarter of gains for the universe, and the fourth time in five quarters dating back to March 31, 2011. This momentum helped generate a one-year median return of 2.8% driven by strong performance within the real estate and fixed income asset classes. The three- and five-year median returns in the Foundations and Endowments Universe were 14.9% and 2.5%, respectively.

During the first quarter of 2012, each of the median programs of the Foundations and Endowments Universe generated positive returns. The U.S. equity program garnered the largest median return for the quarter, posting a strong 12.8%. The one-year return for the program was 5.1%, as of March 31. The international equity program (11.9%) generated large gains during the first quarter; however, the one-year median return is -4.7%. Overall, the total equity program had gains of 12.2% for the quarter. The real estate median program returned 4.3% during the first quarter, and

FOUNDATION AND ENDOWMENT PLANS – TOTAL RETURNS MARCH 31, 2012



has produced a one-year median return of 11.0%. The U.S. fixed income program posted a modest gain of 1.3% for the quarter, but has a one-year median return of 6.5%, helping to drive the overall performance of the Foundations and Endowments Universe.

The Foundations and Endowments Universe continues to experience significant asset allocation changes compared to prior years. While domestic equity still remains one of the largest components at approximately

22% (compared to 45% in the first quarter of 2002), there has been a noticeable transition of assets from domestic equity into hedge fund and private equity asset classes. The universe is now composed of 23% private equity, compared to only 3% 10 years ago. Domestic fixed income and international equity continue to make up a significant portion of the Foundations and Endowments Universe at 14% and 11% respectively as of March 31, 2012.

COMPOSITE ASSET ALLOCATION – FOUNDATIONS AND ENDOWMENTS				
	Current	1 Year Ago	3 Years Ago	5 Years Ago
<b>U.S. Equity</b>	22%	25%	22%	35%
<b>Global/Non-U.S. Equity</b>	11%	12%	12%	19%
<b>U.S. Fixed Income</b>	15%	16%	17%	15%
<b>Global/Non-U.S. Bonds</b>	3%	2%	1%	1%
<b>Private Equity/Hedge Funds</b>	41%	36%	40%	22%
<b>Cash &amp; Other</b>	9%	9%	8%	8%

#### ABOUT NORTHERN TRUST UNIVERSES

Northern Trust Universes represent the performance results of about 300 large institutional investment plans that subscribe to Northern Trust performance measurement services. These plans, with a combined asset value of approximately \$612 billion, represent a broad snapshot of overall institutional investment plan performance within the U.S. market.

If you would like to participate in our universe analysis and receive more in-depth information, please contact your relationship manager.

Returns are shown gross of fees. Index returns assume reinvestment of dividends and earnings and do not reflect the deduction of any trading costs or other expenses. It is not possible to invest directly in an index. Periods greater than one year are annualized. Past performance does not indicate future results.

